

# BRICK & STONE

G R A P H I C S

[www.brickstonegraphics.com](http://www.brickstonegraphics.com)

## *With Every Order...There Is a Story*

Brick & Stone Graphics strives to meet the needs of each customer we are in contact with. We consider each order very special. Over the years we have found that behind every order placed there is a story. Whether it is a custom stone for a special pet that has passed away, an engraved honorary, memorial bench as a gift for a loved one or a brick fundraising campaign for your organization. Brick & Stone Graphics assures that you will be pleased with the craftsmanship of your order. The great reward in our company is to know that through our products people find closure and healing in their loss, recognize and honor special family members or friends and help legacies and memorials live on forever.

We take each order and give it our very best knowing that customer service at Brick & Stone Graphics is “not a department, but an attitude.” Give us a call, email or go online and let us help you tell your story. In this packet you will find information not only for our Brick Fundraising Program but for all of our great products!

At Brick & Stone Graphics, we offer a variety of logos for your engraving needs.

If you have a question about one of our logos or would like to request an image you do not see on our logo sheet, please email or give us a call. We have more logos in stock that are not on the logo sheet. Custom designs are subject to a one-time minimum design fee of \$25.00.

We are proud to offer Sandblasting as our preferred method of engraving, because of its durability. Sandblasting allows us to engrave deep into the aggregate of the stone. We engrave on clay bricks, concrete pavers and many other concrete or stone products.

### ***There is no minimum order required.***

Our goal is to make your fundraising project very profitable and easy for your organization as well as providing a variety of custom designed products for any occasion.

***We look forward to hearing from you!***

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## PRICES FOR THE ENGRAVED BRICK FUNDRAISING PROGRAM

Our engraved prices include Pavestone Pavers brick and engraving cost, but do not include shipping and tax.

### Engraved Brick Prices

No minimum quantity required

Size	Lines	Characters/Spaces	Logos	Price
4x8 Brick	3	16 per line	0	\$20.00 *
4x8 Brick	3	13 per line	1	\$20.00 *
8x8 Brick	7	16 per line	0	\$32.00
8x8 Brick	7	13 per line	1	\$32.00
12x12 Brick	10	20 per line	0	\$58.00
12x12 Brick	10	17 per line	1	\$58.00
12x24 Brick	11	(Horizontal) 48 per line	0	\$110.00
12x24 Brick	11	(Horizontal) 45 per line	1	\$110.00
12x24 Brick	22	(Vertical) 23 per line	0	\$110.00
12x24 Brick	22	(Vertical) 20 per line	1	\$110.00
24x24 Brick	22	49 per line	0	\$220.00
24x24 Brick	22	46 per line	1	\$220.00

\*If 100 or more bricks are ordered, price is \$18.00

\*If 250 or more bricks are ordered, price is \$16.00 each

Discounted price is only available on our 4x8 size. Pricing is good for 6 months after the date of approval.

Personalized Signatures for bricks are \$5.00 each. Custom designed logos incur a minimum design fee of \$25.00.

Formula for estimating how many bricks you will need for your project:

$4 \frac{1}{2} \text{ 4x8 bricks} = 1 \text{ sq. foot}$   
 $4.5 \times \# \text{ of sq. feet} = \text{total \# of bricks needed}$

**Prices will be effective on all engraved bricks sales campaigns and add-on campaigns after January 2016.**

*We look forward to hearing from you!*

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## FUNDRAISING PLANNER

Brick & Stone Graphics offers an innovative fundraising concept with a simple plan to help your organization get its campaign started. The Brick Fundraising Program offers several options. The choices made by you and your planning committee will help us customize the campaign to your specific needs. This planner provides information to help with these decisions. Once you have completed these pages, please mail or email them to us. Upon receipt, we will open your account and start creating your proofs.

Our generic order form is also available in a customizable word format. We will be happy to get you started with a custom form. If you wish to receive it by email, please provide your email below and check the appropriate box. You can design your own order form, but please submit a copy to us in advance so that we can make sure it follows our guidelines.

The name of the organization sponsoring this campaign: \_\_\_\_\_

Are you tax exempt? Yes \_\_\_\_\_ No \_\_\_\_\_

*(If so, we will need a copy of your tax exemption form for your file before we begin production)*

The contact person who will work with Brick & Stone Graphics and receive orders from your clients:

Name: \_\_\_\_\_ Date: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Will the contact person change each year or each campaign? Yes \_\_\_\_\_ No \_\_\_\_\_

*\*We will need this form completed each time the contact person (Campaign Coordinator) changes.*

Shipping Address: \_\_\_\_\_

*(Must be a street address, not a post office box)*

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Would you like a customizable 4x8 generic order form emailed to you? \_\_\_\_\_

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There are two types of bricks available – *thin or thick*. The engraving price of thin and thick bricks is the same. Available colors of bricks can be viewed on our website.

## Thin Brick: 4"x8"

Currently, the color available and in stock for new fundraisers is **Havana Red**. These thin bricks can be installed on an existing wall or over existing concrete sidewalks. Coordinating (*cream color*) 12"x12", 12"x24", and 24"x24" tiles are available.

## Thick Brick: 4"x8"

Stock colors include: **River Red, Pewter** and **Terra Cotta**. All of these offer a choice of larger bricks 8"x8", 12"x12", 12"x24", and 24"x24" available in the same color and thickness as the 4"x8" bricks. All of our Pavers are made by Pavestone Pavers.

12"x 24", and 24"x 24". The 12"x 24" and 24"x 24" tiles are made by placing the appropriate number of 12"x 12" tiles together with no grout between them.

If your organization already has bricks, please provide samples of the brick so we can verify that they are suitable for engraving. The engraving price is the same whether we use your bricks or ours.

If we are matching an existing installation, please bring one of your previous bricks to us, so we can match font and font size.

Our brick choice are: \_\_\_\_\_ thin bricks \_\_\_\_\_ thick bricks

Our color choice is (refer to the above list): \_\_\_\_\_

Your organization must decide how much to charge for each brick.

Refer to our Price Sheet for the most current price information. The price you decide on should include the cost of installation, shipping and miscellaneous expenses (*printing of order forms, postage, etc.*). In addition, be sure to consider whether your group will want to contact Pavestone

Pavers for purchase of blank bricks, as that will affect the total cost.

To determine the installation cost, call and request a quote from your installer.

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Your organization may choose to offer personalized signature tiles.

When submitting the signature(s) for your personalized signature tiles, please use a blank sheet of paper and use a **thick black** sharpie marker.

Approximately 15 names will fit on a 12"x 12" signature tile, approximately 30 names on a 12"x 24", and approximately 60 names on a 24"x 24". There will be an additional cost of 5.00 per name for signatures.

A sheet of our most common logos is enclosed. If your group would like to use a different logo, please call to see if we have it available in stock. You may also provide a black and white, logo to us. Email, Mail or bring logos in for approval. On 4"x 8" bricks, logos must be designed with minimum detail due to the size of the brick, preferably a silhouette.

## *Sample Bricks*

We offer Sample Bricks with Brick Graphics information - free. If you would like personalized sample Bricks (limit of two) at a cost of 10.00 each, fill in the text you would like to have engraved.

### *\*Please Note*

*There are 13 horizontal spaces available on a brick with a logo and 16 spaces available when no logo is used. All punctuation marks and spaces between words count as spaces.*

We need our sample bricks by: \_\_\_\_\_

Please engrave the sample bricks as follows:

Line 1 \_\_\_\_\_

Line 2 \_\_\_\_\_

Line 3 \_\_\_\_\_

Logo \_\_\_\_\_

Line 1 \_\_\_\_\_

Line 2 \_\_\_\_\_

Line 3 \_\_\_\_\_

No Logo

***Your organization is now ready to begin the sales campaign.***

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Most schools conduct two campaigns each year, fall and spring. Churches and other organizations usually run the campaigns for 3-6 months and repeat annually.

A .jpg copy (*proofs*) of engraved bricks will be emailed to your contact person for approval.

As soon as the proofs are received, make necessary corrections and initial each correct brick to indicate approval. Production will not begin on your order until we have received **ALL** initialed, approved proofs. Approved proofs may be returned by fax, mail or email. To ensure timely production, proofs should be returned within 2 weeks.

Before sending in your orders, separate each by logo *and* check for legibility. Most orders take 2-4 weeks. Send us copies of the original order forms or word documents. The contact person should keep the originals for proofing. The best way to submit your order is in a word format.

**When mailing in large orders, include a 50% deposit**  
(*based on the number of bricks ordered*).

The balance and any additional amounts will be due before the order is shipped. If your organization is tax exempt, submit a copy of your Certificate of Exemption with this planner.

Please feel free to give us a call if you have any questions.

***We look forward to working with you!***



## ORDERING INSTRUCTIONS

**To avoid errors or delays, please use the following guidelines when preparing orders.**

There are a few formats you may submit your brick orders in.

You can submit a copy of each order form that the customer filled out.

You can send in the orders on a word document.

Use capital letters ONLY – print, not script.

Punctuation and spacing counts as a character.

Include punctuation on the order form

*(e.g. periods between initials, periods after abbreviations, etc.*

*Each comma, hyphen, and period counts as a space.)*

You can use the “&” sign instead of the word “and” to save space.

Attach a copy of the logo sheet used for the campaign when submitting the planner.

To avoid errors, write the name of the logo in the space provided.

Check for legibility.

Keep a copy of each order submitted for proofing purposes.

It takes an average of 5 business days to engrave after all the proofs have been approved.

We recommend you install your bricks in sand, so that you can remove the blank bricks and replace with new engraved bricks with each campaign.

### *Engraved Bricks*

Please refer to lines, characters and logo guidelines for brick size on our Fundraising price sheet. This will prevent delays on your order.

4x8 bricks with logo request will be left justified not centered.

Orders without logos will be automatically centered.

Only approved logos will be used on 4x8 bricks.

Our sandblasting process does not allow for intricate designs on smaller brick sizes.

Logos submitted by customer will incur a minimum design fee of \$25.00

Our larger bricks and tiles allow for flexibility on design.

We will design proof as close as possible to your order,(left justified, centered, location of logo(s), etc). If design does not fit on the size of brick or tile requested, some changes may have to be made.

It has been our experience that the Campaign Coordinator should proof all orders instead of giving them back to each person to proof.

The approval process is put in place to correct all errors before production. Approval of the proofs allows Brick Stone Graphics to begin production of your bricks. **Once you have approved the proofs you will be responsible for any cost for any changes.**

***We are looking forward to receiving your order!***

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## CAMPAIGN COORDINATOR GUIDELINES

As soon as we receive your completed “Fundraising Planner,” we will begin processing your order.

You can download the order form template from our website and customize it to your needs. Custom order forms must offer the number of lines, characters & logos we offer per brick size.

Please refer to Fundraising Price Sheet for guidelines of text setup. Submit a copy of your custom order form for approval to avoid any confusion with your future orders.

The Campaign Coordinator must provide current contact information with email, daytime phone number and shipping address. Orders submitted without accurate contact information may be delayed.

Proofs of the engraved bricks will be emailed to the Campaign Coordinator for approval. Please make any necessary corrections in a different color ink and initial each correct brick to indicate approval. Approved and initialed proofs may be emailed to us. Please be sure to re-attach files that are approved and clearly state any corrections and approvals in your email. ***Proofs must be returned within 2 weeks or order will be delayed.***

Necessary corrections will be made and corrected proofs will be forwarded to you for approval. After all corrections have been made and approved by you, we will begin production on your order. Once orders have been submitted and depending upon the size of the order, allow 2-4 weeks for delivery.

When the order is delivered, make arrangements to have the bricks checked by your group prior to the installation. Allow time for any problems to be corrected or chipped/broken bricks caused by shipping to be replaced.

Engraved benches have become very popular as an additional product with brick installations. In many cases, there are businesses that will donate benches engraved with their company logo to show community support; to honor administration; or in remembrance of someone.

Additionally, we recommend you put a 12x12 or 24x24 in the center of your project with a large logo or a mission statement or a name of program or the year it was established to give the installation an identity.

***Refer to “Ordering Instructions when completing and submitting orders.***



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## *MARKETING IDEAS*

What you put in your cover page along with your order form is what will really help your sales. After many years in business, we realize that many people view this project as a way to memorialize those who have passed. It certainly can do that, however, we suggest that you give your customers examples of all the possible ways your program can honor those who have passed and those present.

Let them know that this program will build not only a tradition but a legacy.

### *Examples of who might want to buy a brick for your campaign:*

- Alumni
- Current Students
- Valedictorian/Salutatorian
- Top 10 Graduates
- First Graduating Class
- Principals
- Sports Teams
- Individual Athletes
- Clubs and Officers
- Armed Forces Graduates
- SRO's
- Business in the area
- Technology Department
- Food Services Employees
- Transportation Dept.
- Guidance Counselors
- Nurses
- Custodial Dept.
- Special Education/Olympics
- Gifts from Relatives
- Honor Teachers/Coaches
- Large Team Tiles
  - List awards/records*
- Senior Tiles
  - List honors*
- Sunday School Classes/Teachers
- Youth groups
- Deacons/Elders
- Founders of The Church
- Past Pastors
- Office Personnel
- Choir Department
- Baptisms
- Birth Announcements
- Marriages/Anniversaries
- Special Scriptures

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Our 12x12's or 24x24's are a great centerpiece for your display of recognition. These tiles or bricks can display your organization logo along with a scripture or motto. This is a great way to begin your campaign and to motivate your customers.

These large pieces are also used for clubs to list their awards and ranks. They can even be used to list board members. Visit our website to view the brick colors and sizes that we have available.

The bricks we carry were made to modulate so that they will fit together evenly.

A vital key to the success of your campaign is your committee and the leaders of these committees.

Sign up sheets for volunteers are a perfect way to unite a committee.

Dividing up the work between parents and trustworthy students will make the process go smoother.

Students can earn community service hours while helping your campaign. Even the parents who work will enjoy being a part of this new tradition.

Let everyone be a part of this process and they will enjoy the outcome so much more.

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## *Recommended Committees:*

**Committees to-** Come up with a cover letter for your brick campaign. Using the tips above will help you market your bricks with success.

**Committees to-** Make copies and assemble your order packets.

**Committees to-** Market to your community and businesses.  
Let them know that we can engrave their company logo.  
*(Due to the sandblasting process we are unable to design small detail.)*

**Committees to-** Advertise through websites. This will allow you to reach more of your community.

**Committees to-** Send out mass mailings to everyone that would have an interest in having a brick. Include a cover letter and order form.

**Committees to-** Market the area around you. Also, in your school, the clubs and organizations are great members to market. Place letters in the sponsors boxes asking for 5 minutes on their agenda for their next meeting. Bring along all the necessary tools to the meeting such as sample bricks and order forms. Advise them that they do not want to miss the opportunity to advertise and permanently recognize their members. If you would like to rebate each club, customize an order form with their organization name. Once they collect their order forms and payments they can make a check to your group minus their percentage.

**Committees to-** Advertise every chance you get. Equipped with pictures, sample bricks and order forms you can setup a table at functions such as sporting events, PTA meetings, rallies, and/or church gatherings.

**Committees to-** Organize all your orders by logo or no logo and group same logos together *(footballs, crosses, etc....)* Number them consecutively on the upper right corner. Make a copy of each order and check. *(Mail, email or deliver orders to Brick & Stone Graphics. You can place all your orders in word format.)*

**Committees to-** Receive and Proof orders. We will make proofs for each brick. To avoid confusion and changing design fees we suggest that you don't allow customers to proof their own order.

**Committees to-** Check the bricks. *(Give yourself a few days to do this before installation so we can fix any last minute problems.)*

*If you have any questions please feel free to give us a call.  
Good luck and we hope to make this experience a good one for you  
and make the process go as smoothly as possible!*



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								<b>LOGO CHOICES</b>										
BASEBALL	TENNIS BALL	BASKETBALL	FOOTBALL	SOCCER BALL	VOLLEY BALL	WATER POLO	HOCKEY	BASEBALL-2	BASEBALL-3	BASEBALL	TENNIS BALL	BASKETBALL	FOOTBALL	SOCCER BALL	VOLLEY BALL	HOCKEY	BASEBALL-2	BASEBALL-3
BASEBALL 2	TENNIS BALL 2	BASKETBALL 2	FOOTBALL 2	SOCCER BALL 2	VOLLEY BALL 2	WATER POLO 2	HOCKEY 2	BASEBALL 2-2	BASEBALL 2-3	BASEBALL 2	TENNIS BALL 2	BASKETBALL 2	FOOTBALL 2	SOCCER BALL 2	VOLLEY BALL 2	HOCKEY 2	BASEBALL 2-2	BASEBALL 2-3
BASEBALL 3	TENNIS BALL 3	BASKETBALL 3	FOOTBALL 3	SOCCER BALL 3	VOLLEY BALL 3	WATER POLO 3	HOCKEY 3	BASEBALL 3-2	BASEBALL 3-3	BASEBALL 3	TENNIS BALL 3	BASKETBALL 3	FOOTBALL 3	SOCCER BALL 3	VOLLEY BALL 3	HOCKEY 3	BASEBALL 3-2	BASEBALL 3-3
BASEBALL 4	TENNIS BALL 4	BASKETBALL 4	FOOTBALL 4	SOCCER BALL 4	VOLLEY BALL 4	WATER POLO 4	HOCKEY 4	BASEBALL 4-2	BASEBALL 4-3	BASEBALL 4	TENNIS BALL 4	BASKETBALL 4	FOOTBALL 4	SOCCER BALL 4	VOLLEY BALL 4	HOCKEY 4	BASEBALL 4-2	BASEBALL 4-3
BASEBALL 5	TENNIS BALL 5	BASKETBALL 5	FOOTBALL 5	SOCCER BALL 5	VOLLEY BALL 5	WATER POLO 5	HOCKEY 5	BASEBALL 5-2	BASEBALL 5-3	BASEBALL 5	TENNIS BALL 5	BASKETBALL 5	FOOTBALL 5	SOCCER BALL 5	VOLLEY BALL 5	HOCKEY 5	BASEBALL 5-2	BASEBALL 5-3
BASEBALL 6	TENNIS BALL 6	BASKETBALL 6	FOOTBALL 6	SOCCER BALL 6	VOLLEY BALL 6	WATER POLO 6	HOCKEY 6	BASEBALL 6-2	BASEBALL 6-3	BASEBALL 6	TENNIS BALL 6	BASKETBALL 6	FOOTBALL 6	SOCCER BALL 6	VOLLEY BALL 6	HOCKEY 6	BASEBALL 6-2	BASEBALL 6-3
BASEBALL 7	TENNIS BALL 7	BASKETBALL 7	FOOTBALL 7	SOCCER BALL 7	VOLLEY BALL 7	WATER POLO 7	HOCKEY 7	BASEBALL 7-2	BASEBALL 7-3	BASEBALL 7	TENNIS BALL 7	BASKETBALL 7	FOOTBALL 7	SOCCER BALL 7	VOLLEY BALL 7	HOCKEY 7	BASEBALL 7-2	BASEBALL 7-3
BASEBALL 8	TENNIS BALL 8	BASKETBALL 8	FOOTBALL 8	SOCCER BALL 8	VOLLEY BALL 8	WATER POLO 8	HOCKEY 8	BASEBALL 8-2	BASEBALL 8-3	BASEBALL 8	TENNIS BALL 8	BASKETBALL 8	FOOTBALL 8	SOCCER BALL 8	VOLLEY BALL 8	HOCKEY 8	BASEBALL 8-2	BASEBALL 8-3
BASEBALL 9	TENNIS BALL 9	BASKETBALL 9	FOOTBALL 9	SOCCER BALL 9	VOLLEY BALL 9	WATER POLO 9	HOCKEY 9	BASEBALL 9-2	BASEBALL 9-3	BASEBALL 9	TENNIS BALL 9	BASKETBALL 9	FOOTBALL 9	SOCCER BALL 9	VOLLEY BALL 9	HOCKEY 9	BASEBALL 9-2	BASEBALL 9-3
BASEBALL 10	TENNIS BALL 10	BASKETBALL 10	FOOTBALL 10	SOCCER BALL 10	VOLLEY BALL 10	WATER POLO 10	HOCKEY 10	BASEBALL 10-2	BASEBALL 10-3	BASEBALL 10	TENNIS BALL 10	BASKETBALL 10	FOOTBALL 10	SOCCER BALL 10	VOLLEY BALL 10	HOCKEY 10	BASEBALL 10-2	BASEBALL 10-3
BASEBALL 11	TENNIS BALL 11	BASKETBALL 11	FOOTBALL 11	SOCCER BALL 11	VOLLEY BALL 11	WATER POLO 11	HOCKEY 11	BASEBALL 11-2	BASEBALL 11-3	BASEBALL 11	TENNIS BALL 11	BASKETBALL 11	FOOTBALL 11	SOCCER BALL 11	VOLLEY BALL 11	HOCKEY 11	BASEBALL 11-2	BASEBALL 11-3
BASEBALL 12	TENNIS BALL 12	BASKETBALL 12	FOOTBALL 12	SOCCER BALL 12	VOLLEY BALL 12	WATER POLO 12	HOCKEY 12	BASEBALL 12-2	BASEBALL 12-3	BASEBALL 12	TENNIS BALL 12	BASKETBALL 12	FOOTBALL 12	SOCCER BALL 12	VOLLEY BALL 12	HOCKEY 12	BASEBALL 12-2	BASEBALL 12-3
BASEBALL 13	TENNIS BALL 13	BASKETBALL 13	FOOTBALL 13	SOCCER BALL 13	VOLLEY BALL 13	WATER POLO 13	HOCKEY 13	BASEBALL 13-2	BASEBALL 13-3	BASEBALL 13	TENNIS BALL 13	BASKETBALL 13	FOOTBALL 13	SOCCER BALL 13	VOLLEY BALL 13	HOCKEY 13	BASEBALL 13-2	BASEBALL 13-3
BASEBALL 14	TENNIS BALL 14	BASKETBALL 14	FOOTBALL 14	SOCCER BALL 14	VOLLEY BALL 14	WATER POLO 14	HOCKEY 14	BASEBALL 14-2	BASEBALL 14-3	BASEBALL 14	TENNIS BALL 14	BASKETBALL 14	FOOTBALL 14	SOCCER BALL 14	VOLLEY BALL 14	HOCKEY 14	BASEBALL 14-2	BASEBALL 14-3
BASEBALL 15	TENNIS BALL 15	BASKETBALL 15	FOOTBALL 15	SOCCER BALL 15	VOLLEY BALL 15	WATER POLO 15	HOCKEY 15	BASEBALL 15-2	BASEBALL 15-3	BASEBALL 15	TENNIS BALL 15	BASKETBALL 15	FOOTBALL 15	SOCCER BALL 15	VOLLEY BALL 15	HOCKEY 15	BASEBALL 15-2	BASEBALL 15-3
BASEBALL 16	TENNIS BALL 16	BASKETBALL 16	FOOTBALL 16	SOCCER BALL 16	VOLLEY BALL 16	WATER POLO 16	HOCKEY 16	BASEBALL 16-2	BASEBALL 16-3	BASEBALL 16	TENNIS BALL 16	BASKETBALL 16	FOOTBALL 16	SOCCER BALL 16	VOLLEY BALL 16	HOCKEY 16	BASEBALL 16-2	BASEBALL 16-3
BASEBALL 17	TENNIS BALL 17	BASKETBALL 17	FOOTBALL 17	SOCCER BALL 17	VOLLEY BALL 17	WATER POLO 17	HOCKEY 17	BASEBALL 17-2	BASEBALL 17-3	BASEBALL 17	TENNIS BALL 17	BASKETBALL 17	FOOTBALL 17	SOCCER BALL 17	VOLLEY BALL 17	HOCKEY 17	BASEBALL 17-2	BASEBALL 17-3
BASEBALL 18	TENNIS BALL 18	BASKETBALL 18	FOOTBALL 18	SOCCER BALL 18	VOLLEY BALL 18	WATER POLO 18	HOCKEY 18	BASEBALL 18-2	BASEBALL 18-3	BASEBALL 18	TENNIS BALL 18	BASKETBALL 18	FOOTBALL 18	SOCCER BALL 18	VOLLEY BALL 18	HOCKEY 18	BASEBALL 18-2	BASEBALL 18-3
BASEBALL 19	TENNIS BALL 19	BASKETBALL 19	FOOTBALL 19	SOCCER BALL 19	VOLLEY BALL 19	WATER POLO 19	HOCKEY 19	BASEBALL 19-2	BASEBALL 19-3	BASEBALL 19	TENNIS BALL 19	BASKETBALL 19	FOOTBALL 19	SOCCER BALL 19	VOLLEY BALL 19	HOCKEY 19	BASEBALL 19-2	BASEBALL 19-3
BASEBALL 20	TENNIS BALL 20	BASKETBALL 20	FOOTBALL 20	SOCCER BALL 20	VOLLEY BALL 20	WATER POLO 20	HOCKEY 20	BASEBALL 20-2	BASEBALL 20-3	BASEBALL 20	TENNIS BALL 20	BASKETBALL 20	FOOTBALL 20	SOCCER BALL 20	VOLLEY BALL 20	HOCKEY 20	BASEBALL 20-2	BASEBALL 20-3